

## FORCE.COM SENIOR DEVELOPER/ARCHITECT

**Company:** CRM manager ([www.crm-manager.net](http://www.crm-manager.net)) is a leading Software as a Service (SaaS) implementation and integration firm in the Mid-Atlantic region, specializing in salesforce.com and Google Enterprise solutions headquartered in Malvern, PA. CRM manager offers complete SaaS configuration, analytics, integration, education and on-going consulting services. We are a top 10 Sourced Business Partner of salesforce.com with proven methodologies and high caliber reputation. We are aggressively growing the Mid-Atlantic as well as, executing a national expansion plan.

### Job Description:

We are seeking a Force.com Senior Developer/Architect to be responsible for architecting, developing and supporting solutions on salesforce.com's Force.com platform.

### Responsibilities:

- Working closely with clients and our other consultants to determine project requirements
- Building client-specific solutions on the Force.com platform using Apex and VisualForce
- Developing integration processes using salesforce.com's Web Services API and third-party integration tools (Apex Data Loader, Boomi, Scribe, Informatica, etc.)
- Web service integration in the API
- Effective, expedient completion of client projects

### Qualifications:

- B.S. in Computer Science/MIS with a demonstrated record of academic excellence
- 6 - 10 years total development experience
- 1 - 2 years experience with Force.com
- 2 years experience in salesforce.com development including creating custom objects, workflows, S-Controls, Force.com and VisualForce development and the Apex programming language
- Expert knowledge of object-oriented methodologies and approaches
- Expert knowledge of relational databases and data modeling
- Proficiency in HTML/XHTML, XML, Javascript, AJAX, SQL, Java, SOAP-based web services, Apex, and SOQL
- Experience with ETL tools
- Knowledge of enterprise systems, CRM, SFA and ERP
- Client-focused attitude
- Proficiency in all Microsoft Office applications (Word, Excel, Outlook, Access, etc.)
- Able to commute to client locations in the Greater Philadelphia Metro Area
- Excellent analysis skills and the ability to develop processes and methodologies
- Self-starter who can multi-task
- Team player with strong communication and interpersonal skills
- Detail-oriented individual with the ability to rapidly learn and take advantage of new concepts, business models and technologies

**Desired:**

- Force.com Level 3 Authorization
- Experience with consulting on salesforce.com
- 1 year experience in consulting, project management and/or sales operations

**EEO**

**Please submit resumes to:** [Careers@crm-manager.net](mailto:Careers@crm-manager.net)